

tact.ai

**Intelligent
Workspace.**

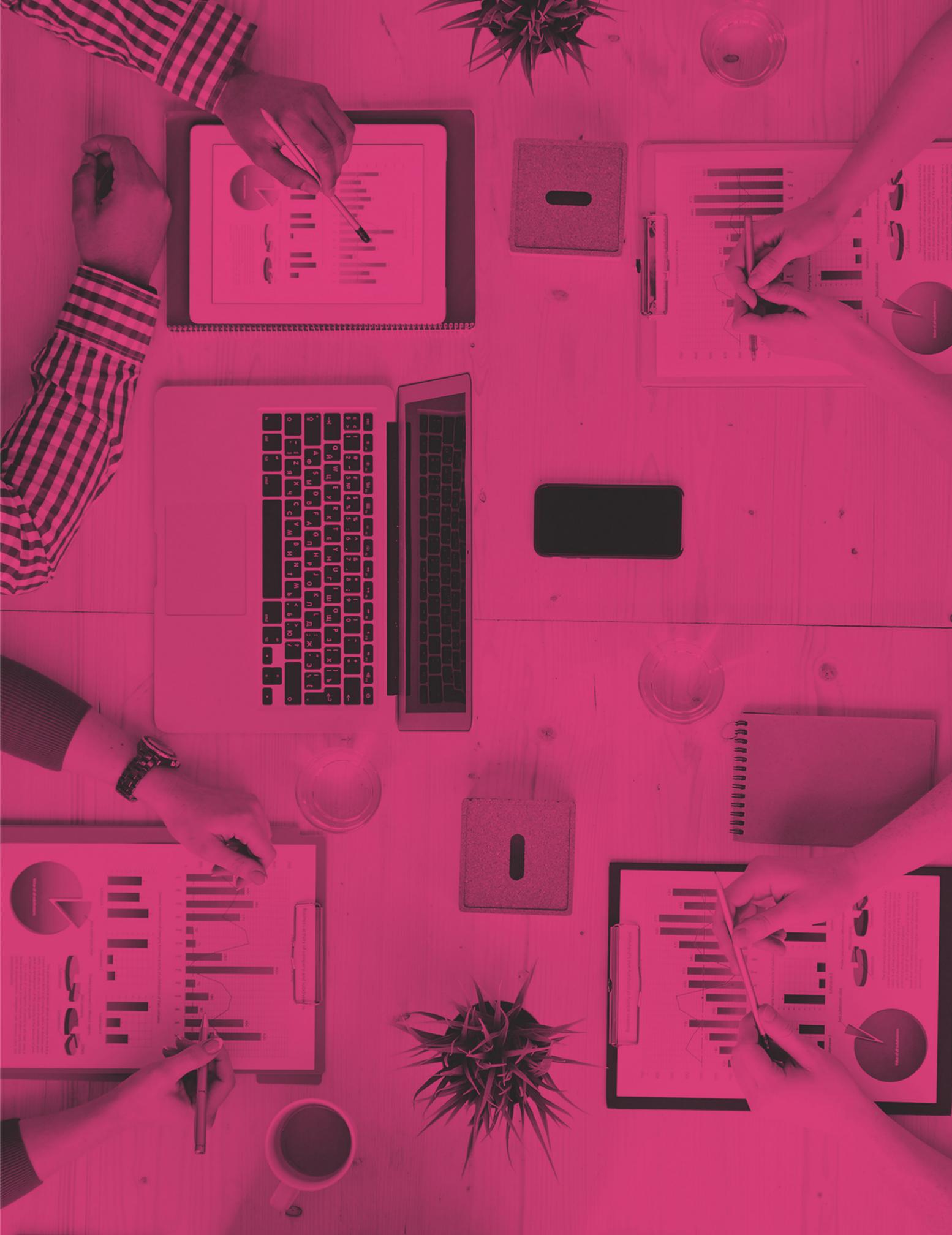
What if every seller in the world had a war room for every customer?

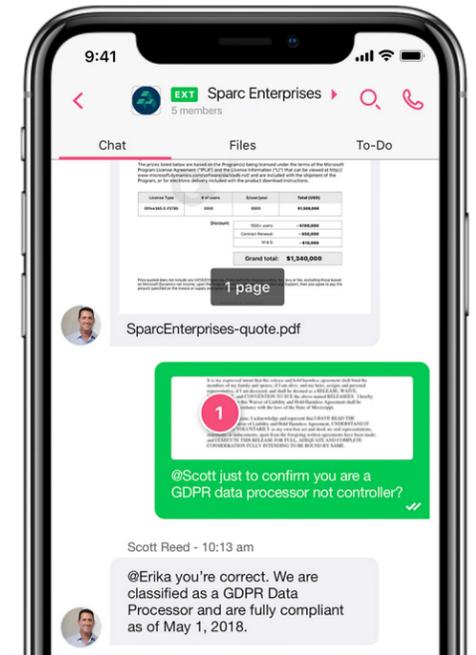
The Tact.ai Workspace creates deal rooms controlled by the seller to get things done with their deal team and the customer — minus the endless meetings, calls, and emails. The Workspace brings together all the tools sellers need to collaborate and grow revenue faster and serve customers better. It compresses hierarchies and accelerates sales cycles.

“I can spend more time in front of customers and work faster with my deal team.”



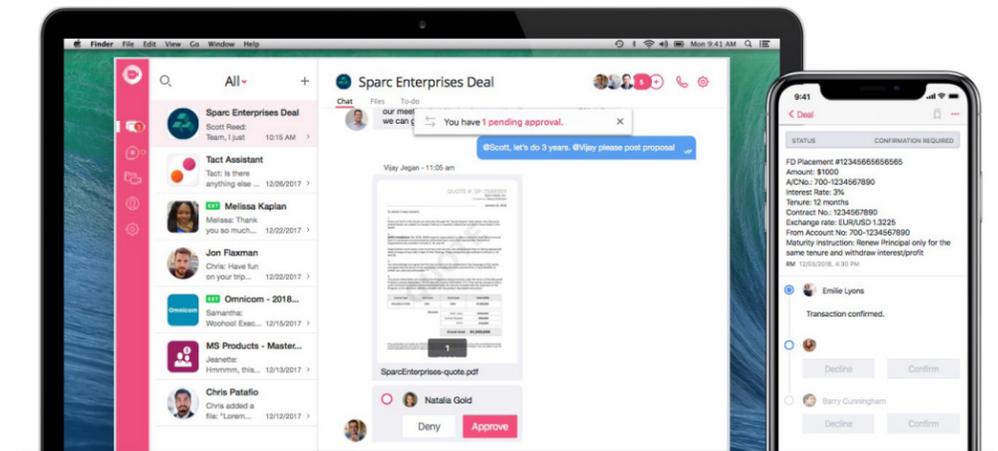
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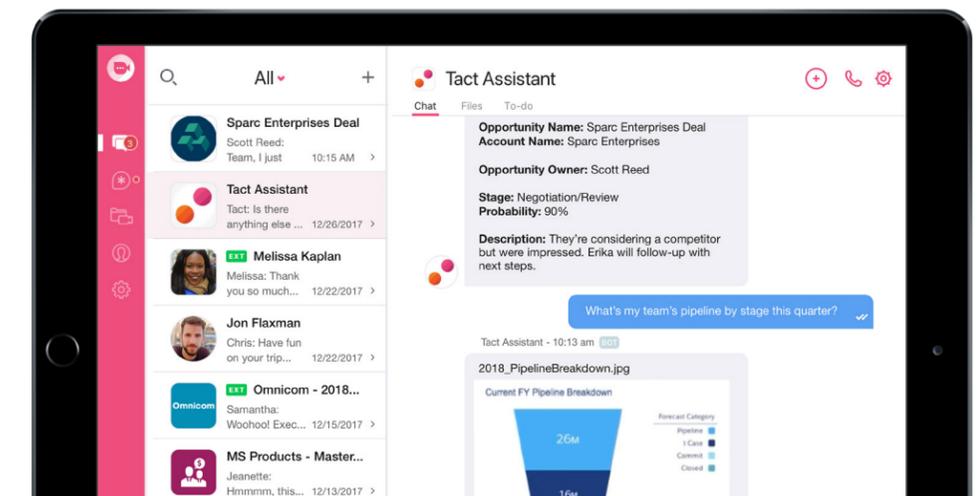
Personalized deal rooms

The Workspace provides personalized deal rooms for customers and partners, as well as internal teams. It enables Sales to collapse internal boundaries (e.g. with Marketing, Customer Success, Procurement, Legal) to align around customers and bring the right people together through persistent, secure, messaging.



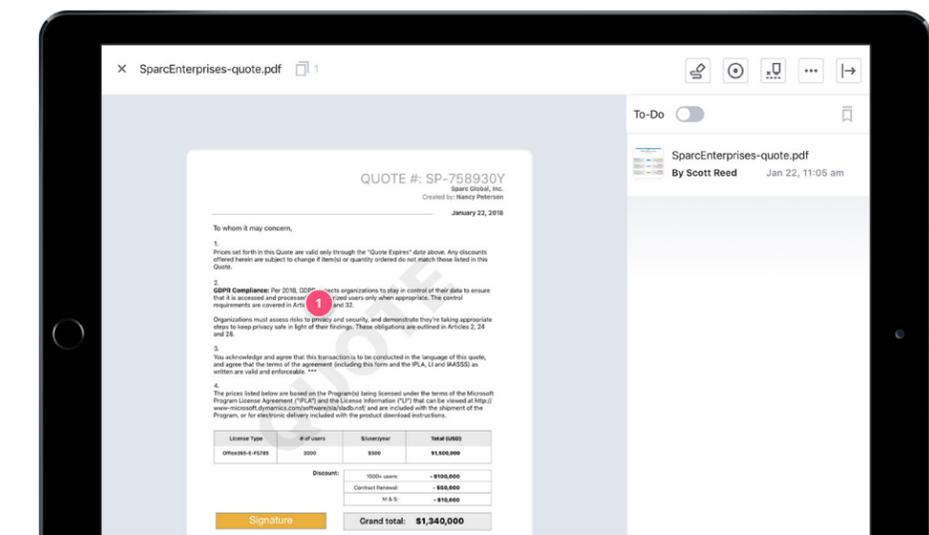
Rapid cross-org approval workflows

The Workspace removes bottlenecks that slow down the revenue cycle, from content and event approvals with marketing to legal and procurement proposal approvals. Users can easily get the approvals they need to keep moving deals quickly in the flow through conversational interactions.



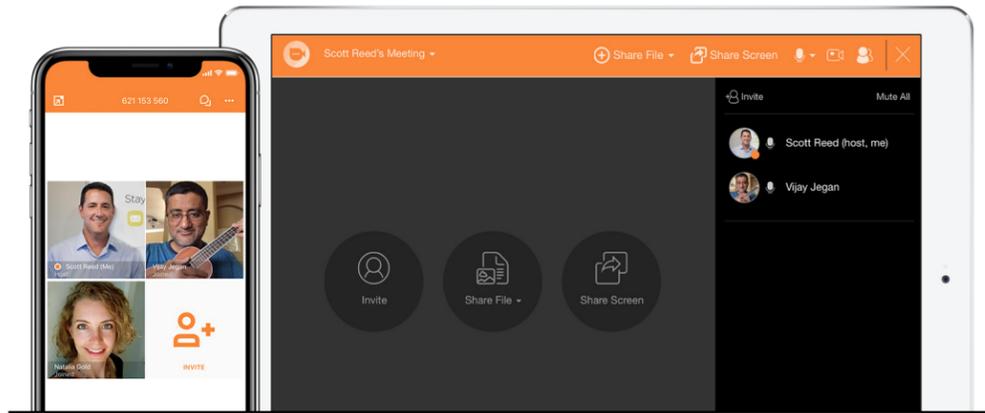
AI assistance an @mention away

The Workspace includes the Tact.ai Assistant embedded as an extended team member. The Assistant can be invoked simply with an @ to receive and provide conversational updates to CRM and other sales tools, as well as other systems such as Content, Support, Marketing, or Service data repositories.



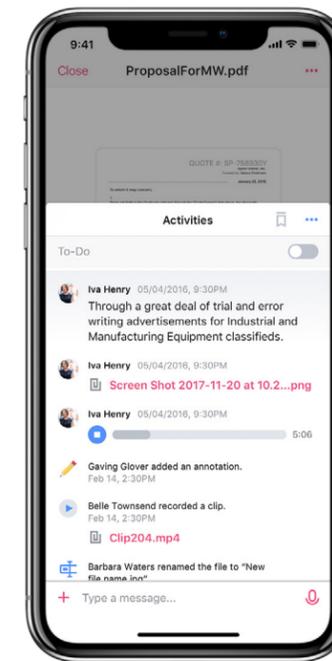
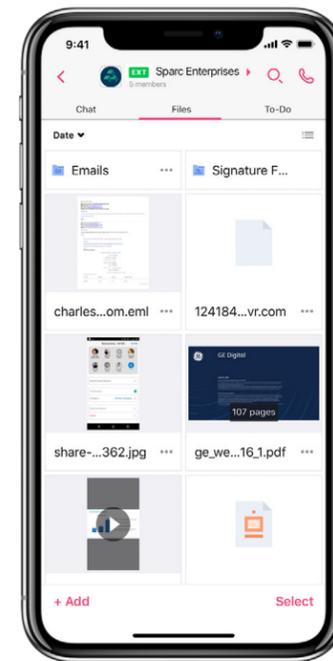
Secure and integrated e-signatures

The Workspace also comes with powerful e-signature and form-fill capabilities within secure channels, to complete transaction workflows. This allows customers, partners, and sellers to close binding transactions without leaving the deal room, while retaining a full transaction history.



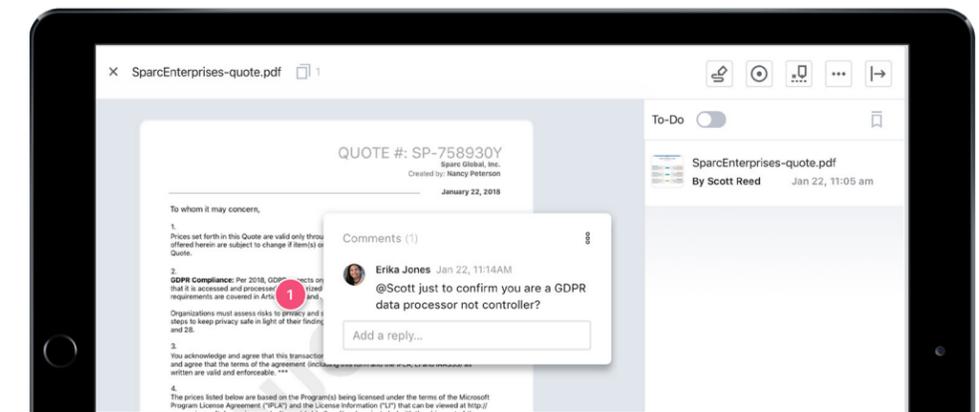
Live meetings to expedite communication

The Workspace helps sellers escalate from secure chat to live real-time meetings with the tap of a button. It includes audio, video, and screen sharing, using which sellers can invoke the right knowledge resources to close deals faster and serve customers better while staying in the flow.



Integrated file storage and instant sharing

The Workspace enables Sales teams to upload and share files quickly with rich preview and commenting capability. Teams can create clips on files, do free form whiteboarding, and store all meeting recordings for knowledge transfer and compliance.

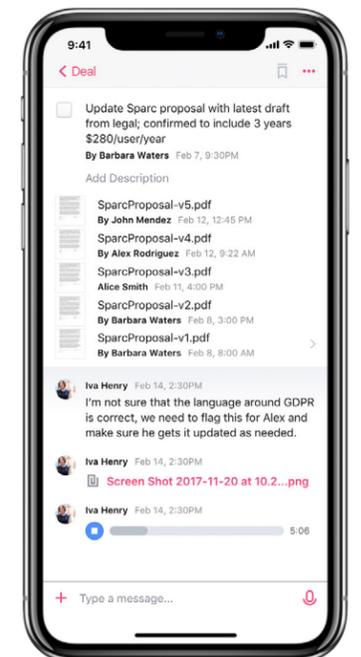
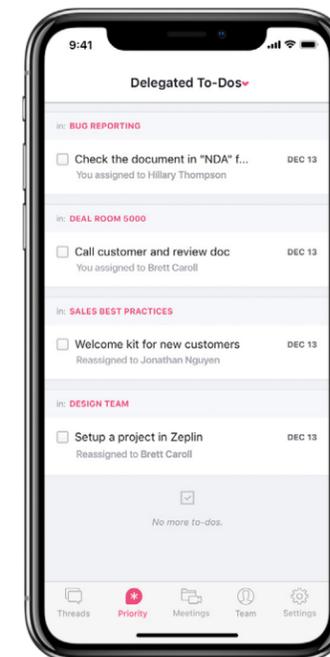


Extensive document collaboration capabilities

The Workspace equips teams to iterate and finalize content from within the deal room. Sellers can markup proposals through visual spot commenting, drawing, and voice annotations, eliminating the frustration of countless back and forth emails and multiple document versions.

Seamless shared task management

The Workspace turns chat messages into action items with To-Dos. It drives deal team coordination through a shared view of tasks and integrated task management. Sellers can assign and track both group tasks or one-on-one tasks.



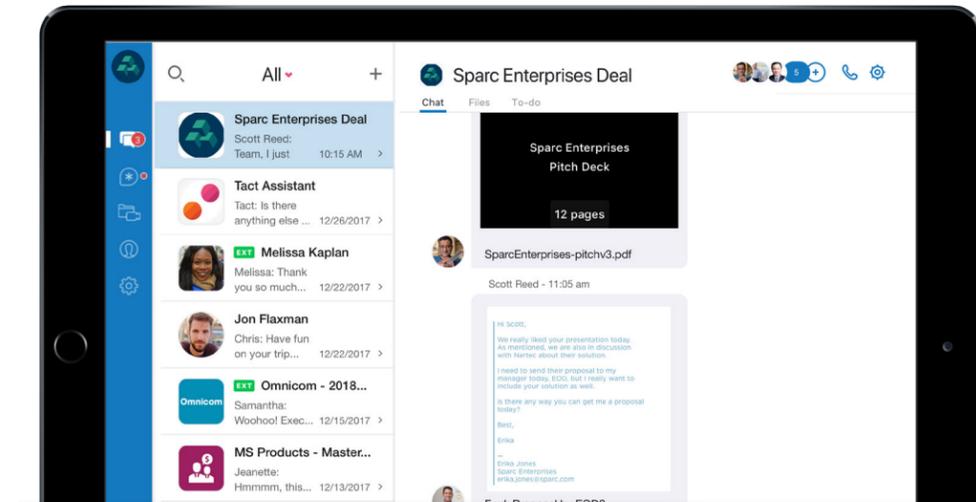
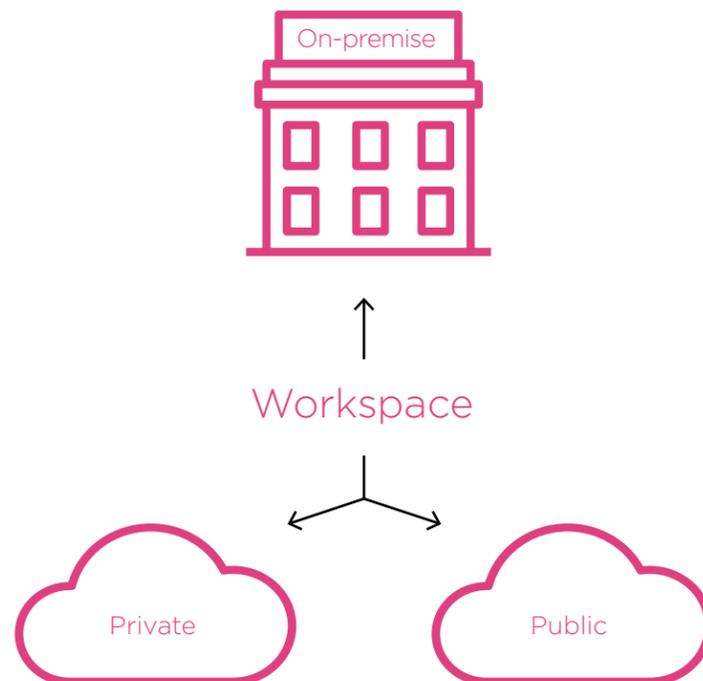


Enterprise grade security

The Workspace provides the highest level of data security and encryption. It is SOC 2 Type II compliant and has document level password protection (e.g. PDFs). The Workspace is also GDPR compliant, and messages can be securely exported and archived for a full audit trail.

Flexible deployment options

The Workspace can be deployed on public cloud services, private cloud instances, as well as on-premise, which makes it easy to deploy in extra security conscious environments.

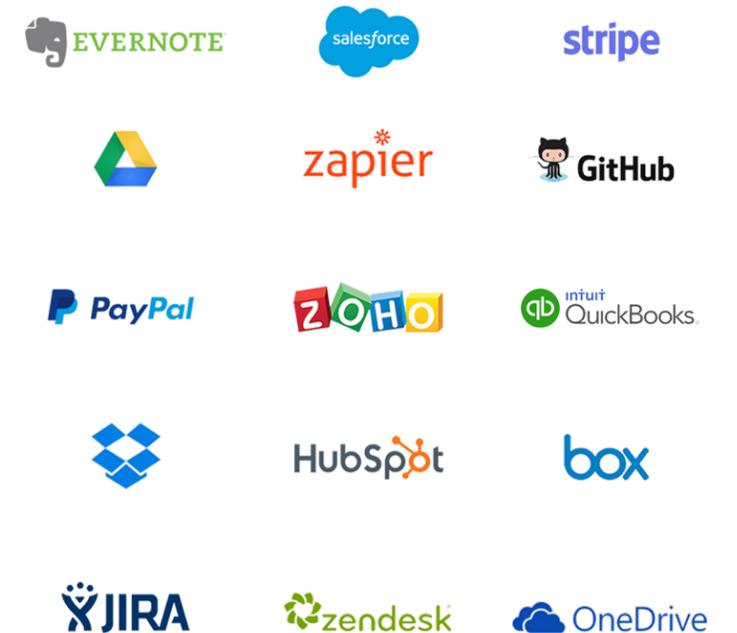


White labeled customization

The Workspace user interface supports custom visual branding. The Administration Console provides extensive customization capabilities including for colors, typography, and other visual experience elements.

Out-of-the-box integrations

The Workspace also includes out of the box integrations with sales and marketing systems (e.g. Salesforce, Zendesk, HubSpot) as well as other workplace tools. The integrations are bi-directional between specific threads and external systems.



Our Customers



Our Investors



Our Mentions

“What’s so special about Tact.ai?

Two words: voice recognition.”

Forbes

“Using Tact quickly can raise the likelihood of salespeople putting data into apps like Salesforce.”

WSJ

“Perfect storm of AI and edge computing to help sales”

Bloomberg

Our Awards



For more information contact us at nofriction@tact.ai